

Escanaba Has It!



\$9,136.57 in Postage

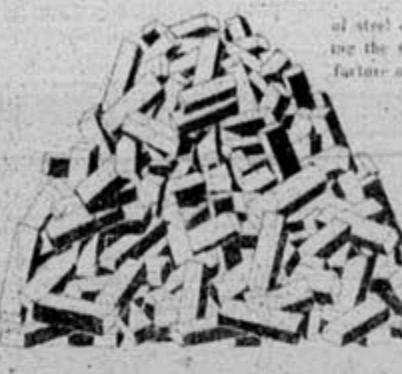
Nearly \$10,000 has been invested in postage through the local post office during the past year. The average expenditure amounting to \$750 per month. Over one million pieces of mail were received and sent out during this period. This volume of mail materially assisted in putting the Escanaba post office in firstclass rating.



\$22,905.74 in Freight



This amount was paid local freight and express offices for incoming and outgoing shipments of KIRSTIN Stump Pullers and raw materials. This put in circulation in Escanaba considerable revenue which assists in employing many individuals. This figure will no doubt considerably increase during 1921.



Steel castings were used during the year 1920 in the manufacture of KIRSTIN Stump Pullers. This material was handled by the Kinston factory and represented several thousand pounds of raw material. When considered, the wire is also shipped in all parts of the world in the name of KIRSTIN Stump Pullers.

If all the steel cable used in the assembling of KIRSTIN Stump Pullers during 1920 was made in one piece, it would reach a distance of 100 miles. This vast amount of cable was cut up into proper lengths and hooks and connections bolted to it for use in the assembling of machines.

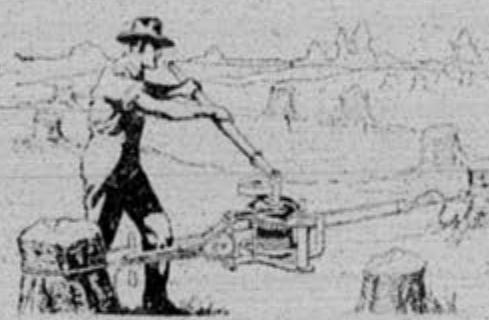


\$55,300.00 Insurance



The A. J. Kirstin Company insures the lives of all employees at its own expense. The total amount of insurance carried to date is \$55,300.00. In addition to this, welfare work is carried on and the services of a nurse are supplied without charge in case of sickness. This is one of the features that makes members of the Kirstin organization feel that it is a good place to work.

200,000,000 Acres of Stumps



In the United States alone there are at present 200,000,000 acres of stump land that is of such fertility that clearing would prove extremely profitable. The states of Michigan, Minnesota, and Wisconsin alone contain over 30,000,000 acres of this kind of land. The future development of the A. J. Kirstin Company is practically unlimited. There are over 650,000 farms in the United States and one-half of these still have more or less stump land and are logical prospects for the purchase of a KIRSTIN Stump Puller. In addition to this tremendous field, there is no question but what the business of the A. J. Kirstin Company can be developed to equal proportions in foreign lands.

13 Billion Dollars

The value of farm products raised in the past year amounts to thirteen billion dollars. This means that the purchasing power of the farmer is only one billion dollars less than in 1918, which was the highest year of the farmer's prosperity. Considering that over one-half of the farms in the United States have stump land, there is a purchasing power of over six and one-half billion dollars among farmers who need

The Mighty

Kirstin
STUMP PULLER

Escanaba will derive greater benefits during the year 1921, than ever before, due to the fact that the A. J. Kirstin Company is located here. The sales quota of this company for 1922, is placed at a million dollars. There is no doubt but what this figure is very conservative considering the present very close-working and efficient organization which will produce maximum results combined with the potential market that there is available for development. This is even more logical in view of the fact that besides the well-known line of Stump Pullers, additional articles which are being taken on, such as Cream Separators, Feed Grinders, Sprayers, Gasoline Lamps and other articles which are in daily use on the farm. The addition of these lines will serve to increase the volume of sales and materially decrease the selling cost.

The future prospects of firms engaging in business dealing directly with the farmer are exceptionally promising for several reasons. The farmer today is in better position than ever before from a standpoint of production. The problem of help is solved through the fact that wages are being lowered in the city; immigration is on the increase and thousands of people are returning to the farms, owing to industrial shut-downs. These are the conditions that will enable the farmer to obtain all of the help necessary to produce crops economically. Furthermore statistics show that over one-half of the people in the United States live in cities and depend entirely upon the farmer for foodstuffs. This means greater demand than ever before for the farmer to produce. The fact that the demand is on the increase, even though prices are lower, enables the farmer to increase his volume to a greater extent than when prices were so high and labor so scarce.

The re-organization and re-capitalization of the A. J. Kirstin Company, in which the capital stock has been increased to \$300,000, is going to be instrumental in the development of this company to the extent that it will become Escanaba's most prominent institution, both industrially and financially.

**One Man
and
Horse Power**

**Some of the A. J. Kirstin Company
Preferred Stock Reserved for
Delta County**

Through contract with the local agents, the W. R. Fosby Company, Minneapolis, a part of the Interstate Stock Exchange, will be used for local investors.

While the allotment is but a small part of the issue, yet it offers a limited number of people an opportunity to make a very profitable investment.

The Preferred Stock bears 8% cumulative dividends with a further participation in the earnings up to 12% per annum.

It matures at the rate of \$1,000 per month, and is convertible with accrued dividends into common stock and voting power equal to the common stock if dividends are in arrears.

Earnings of the A. J. Kirstin Company for the past two and one-half years to June 30, 1920, as per C. P. A. Certified balance sheet of Federal Tax and interest averaged over four times the amount of annual dividends required for this issue.

Dividends to be paid quarterly on the first days of January, April, July and October. Via Minnesota Loan & Trust Company, Minneapolis, acting as Registrar and Transfer Agent; all dividends and maturing stock to be paid through them.

The total capitalization of the company is now \$1,000,000 being common stock owned by the original incorporators and cashiers, and \$100,000 being Preferred Stock.

Assets and liabilities of the company are now roughly in estimated public accounts.

It is intended to make a profitable investment in an established business, full information will be given upon request.

Call, write or telephone any of the following:

A. J. Kirstin, General Manager.

C. J. Burns, Assistant Treasurer.

W. R. Fosby Company, Northwestern Representatives of Breed, Elliott & Marston, 229 Second Ave. South, Minneapolis, Minnesota. Telephone: Atlantic 1072-1074.

A. J. Kirstin Company, Escanaba, Michigan

J. C. Kirkpatrick, President

H. W. Reade, Vice-President

A. J. Kirstin, Treas. and Gen. Manager

C. J. Burns, Assistant Treasurer

DAILY MIRROR
CLASSIFIED ADS

WANTED—If you have a three or four room flat to rent call George H. O'Brien at the Daily Mirror Office.

WANTED CLERK, given women for Post Mail Service, \$125 month. Experience unnecessary. For terms particulars of examinations, write to Terry (Former Civil Service Examiner) 323½ Franklin Ridge, Washington, D. C. 61

WANTED—Girl for general house work. German or Swedish preferred. Mrs. W. J. Anthony, 136 Lake Shore Drive, phone 282-8245

WANTED—Roomer—Inquire of 429 N Fifteenth street. 915-46

WANTED—Position as reliable waitress. Woman who is an expert bookkeeper and a newspaper. Address: Miss G. G. Grappler, Care: Mirror.

WANTED—A girl for general house work, no washing. Apply at once Mrs. P. O'Brien, 422 Ludington St.

WANTED—A dress or four room flat. George H. O'Brien at Daily Mirror Office.

WANTED—A girl for general house work, inquire of Mrs. Charles Kates Wells, Mich.

WANTED—Man to qualify for Fireman. Brakenhoff, experience unnecessary. Transportation furnished. Write A. Stiles, Sept. at Lewis 4-

WANTED—Two short orders cooks. Two waiters. Inquire of Tiffey's Cafe. 917-45

WANTED—Desirable apartment of 2 or 4 rooms preferably in S. E. part of city. Can furnish best of references. **PRICE NO OBJECT**. Address "Apartment" care of Mirror.

WANTED—Young woman to study nursing TWO YEAR COURSE of training and instruction in association with new Illinois law. Accredited training school. Modern fully equipped general hospital. New modern nurses' home. Class now forming. No delays in admission. State age & previous education. Englewood Hospital, 50th and Green Sts., Chicago.

FOR SALE—I will sell my fine mod. car residence, 501 West Ave. at a reasonable price. See me evenings at Delta Hotel, Feb. 13th to 17th. CHAS. TUXFORD 664-42

FOR SALE—An Overland automobile 1919 model. Price \$400 cash or in payments for further information address Auto Sale of Mirror. 623-45

FOR RENT—A five room furnished flat, with bath, lights and gas. Inquire of 1205 13th Ave. So., a phone 260-W. 918-46

CLERKS—Men, women over 17, for Post Mail Service, \$125 month. Examinations February. Experience Civil Service Examiner 323½ Franklin Ridge, Washington, D. C. 61

FOR SALE—Wood in length of 15 inch. Cheap phone 534 or call 223. No. Georgia St. 56040

FOR SALE—Hardwood, not planed, stove lengths phone 411-W. 653-49

FOR SALE—Residence property at the corner of 9th St. and 6th Ave. so. Inquire of Mrs. T. M. Crane, 1015 8th Ave. So. or phone 632-W. 654-49

LOST—In Main Hotel, Monday night, an open face silver watch. Return to Mirror for reward. 45

LOST—A small fox terrier. Has white body with black and brown spots. Half on harness when he left home. Return to 469 South Oak, or call 5492. 46

ELECTRICITY TAUGHT by experts. Earn while you learn at home. Electrical Book and Proof Lessons Free. Your success guaranteed and position secured. Write today. Chicago Engineering Works, 180 Sunnyside, Chicago, IL. 46

OUCH! RUB BACKACHE, STIFFNESS, LUMBAGO

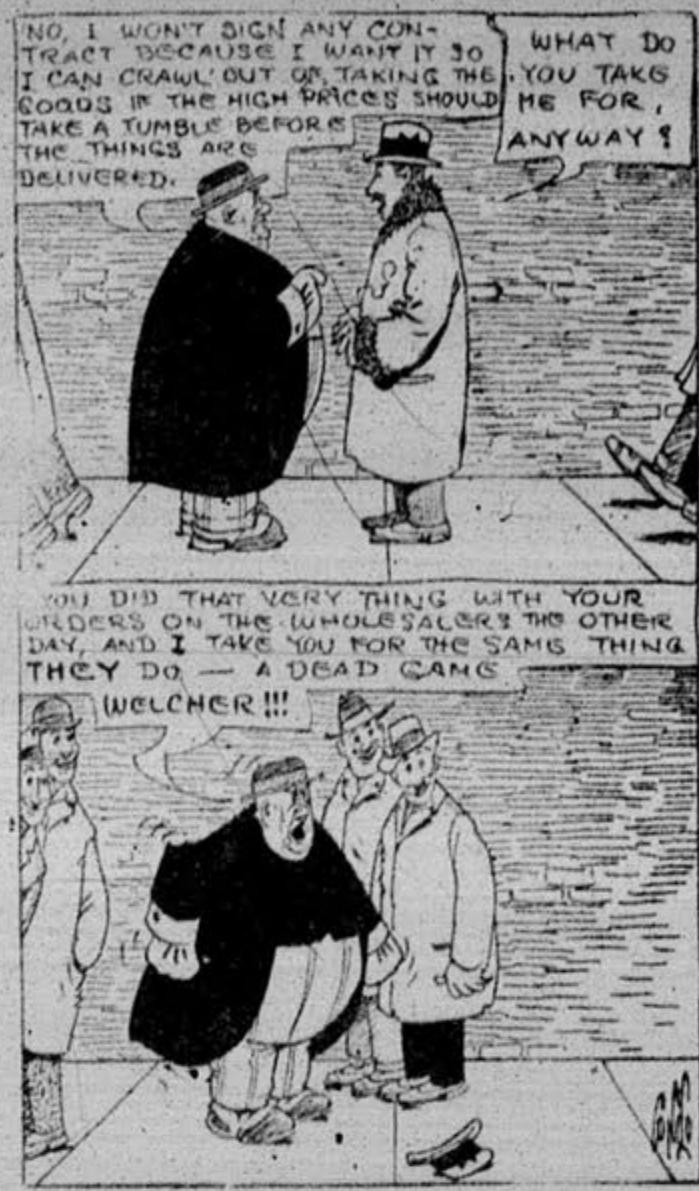
Rub Pain from back with small trial bottle of old "St. Jacobs Oil."

Back hurt you? Can't straighten up without feeling sudden pains, sharp aches and twinges? Now listen! That's lumbago, sciatica or maybe from a strain, and you'll get relief if the moment you rub your back with sooth-ing, penetrating "St. Jacobs Oil." Nothing else takes out soreness, lame-ness and stiffness so quickly. You simply rub it on your back and out comes the pain. It is harmless and doesn't burn the skin.

Limber up! Don't suffer! Get a small trial bottle of old, honest "St. Jacobs Oil" from any drug store, and after using it just once, you'll forget that you ever had backache, lumbago or sciatica, because your back will never hurt or cause any more misery. It never disappoints and has been recommended for 40 years.

OUTBURSTS OF EVERETT TRUE

By Condo

LEAGUE BASEBALL
WILL START WITH
GAMES ON APRIL 13

Chicago Will Meet Detroit at
Detroit, Other Details
Planned.

Boston and Philadelphia Will
Not Have Games Played
There On Sunday; 154
Games.

BY ASSOCIATED PRESS

CHICAGO, Ill., Feb. 11.—The American League baseball season will open on Wednesday April 13, and close on Sunday Oct. 2, according to the official 1921 schedule released tonight by B. B. Johnson, president of the league. The schedule calls for 151 games, each club playing half this number on the home ground.

Sunday games at Washington and New York, which were introduced into the league at the end of the season two years ago, and which became part of the regular schedule last year again have been scheduled. With the Washington club drawing 17 Sundays and 13 Sabbath games each being awarded to New York, Chicago and St. Louis. While Detroit has been given twelve.

All the cities in the league permit baseball on Sunday except Boston and Philadelphia.

In playing the full schedule it will be necessary for each club to make three awnings around the circuit.

The season will open with western clubs playing western clubs and the eastern representatives meeting each other.

Opening games are listed as follows:

Chicago at Detroit, Cleveland at St. Louis; Philadelphia at New York, Boston at Washington.

All the clubs which start the season away from home will return to their own yards on April 21 and give the same folks their first opportunity to see their clubs in action.

Chicago after the opening game at Detroit with the Tigers will jump down to St. Louis and tackle the Browns in a series after which the White Sox will come back home and meet Ty Cobb's club again. Cleveland

the world's champions—who start the season at St. Louis—move up to Detroit for the second series and then Trix Speaker will take his Indians home to meet the St. Louis Browns in the first game on their home grounds in the East. "Baby" Ruth and the Yankees will be the first opponents to play at Philadelphia after the Athletics have finished their series at New York and Washington. Boston fans will get their first glimpse of the Red Sox in action when the Washington Senators come to the Hub city to raise the curtain April 21.

The eastern clubs will be the first to hit the trail for the far end of the circuit. The invasion of the West will open on May 19, when Boston will be at Chicago, Philadelphia at St. Louis, New York at Detroit and Washington at Cleveland. The west goes east June 2, with Chicago at Washington.

Detroit at Philadelphia, St. Louis at New York and Cleveland at Boston. Chicago, Detroit, Washington and New York have been awarded 13 Saturdays while the other four clubs—Cleveland, St. Louis, Philadelphia and Boston have been given a dozen each. Double headers will be played in all cities on holidays. Independence Day, July 4th Chicago will play at Cleveland, Detroit will be at St. Louis, Washington at Boston and Philadelphia at New York.

Labor Day—Sept. 5, Chicago is scheduled to be at Detroit, while St. Louis will be at Cleveland, Washington at Philadelphia and New York at Boston. Decoration Day—May 30—Chicago will play at home with St. Louis as its opponent; Cleveland will be at Detroit; Washington will be at home in New York and the Athletics will meet Boston at Philadelphia. The Boston Red Sox have been given the other hot hill Day, June 17, and will play before the home folks with the Detroit Tigers as an opponent.

There are three dates on the calendar which conflict with the National League schedule and all three conflicts are in Chicago. The dates all of which fall on Sundays are May 4, June 26 and Sept. 11.

While the White Sox are playing Cleveland in Chicago on May 1, Pittsburgh and Chicago will be the National League attraction in the Windy City on June 26. Detroit and Chicago will be the attraction at Comiskey park while Pittsburgh again meets the Cubs. The last conflicting date, Sept. 11 will see Detroit meeting the White Sox while St. Louis Cardinals will play the Cubs.

All the cities in the league permit baseball on Sunday except Boston and Philadelphia.

In playing the full schedule it will be necessary for each club to make three awnings around the circuit.

The season will open with western clubs playing western clubs and the eastern representatives meeting each other.

Opening games are listed as follows:

Chicago at Detroit, Cleveland at St. Louis; Philadelphia at New York, Boston at Washington.

All the clubs which start the season away from home will return to their own yards on April 21 and give the same folks their first opportunity to see their clubs in action.

Chicago after the opening game at Detroit with the Tigers will jump down to St. Louis and tackle the Browns in a series after which the White Sox will come back home and meet Ty Cobb's club again. Cleveland

the world's champions—who start the season at St. Louis—move up to Detroit for the second series and then Trix Speaker will take his Indians home to meet the St. Louis Browns in the first game on their home grounds in the East. "Baby" Ruth and the Yankees will be the first opponents to play at Philadelphia after the Athletics have finished their series at New York and Washington. Boston fans will get their first glimpse of the Red Sox in action when the Washington Senators come to the Hub city to raise the curtain April 21.

The eastern clubs will be the first to hit the trail for the far end of the circuit. The invasion of the West will open on May 19, when Boston will be at Chicago, Philadelphia at St. Louis, New York at Detroit and Washington at Cleveland. The west goes east June 2, with Chicago at Washington.

It is said, the invitation of the Mississippi Valley Association therefore creates an opportune time, it was pointed out.

Board of Commerce officials said south and central America offer a

terrible field for Detroit automobiles, drugs, chemicals and other articles.

The cruise, according to the Chicago dispatches, is scheduled to start from New Orleans March 12.

Toilet
Articles

There's great satisfaction in using toilet goods that come from our store. In them you have the assurance of honest materials and pure chemicals. You couldn't get anything more worth while anywhere.

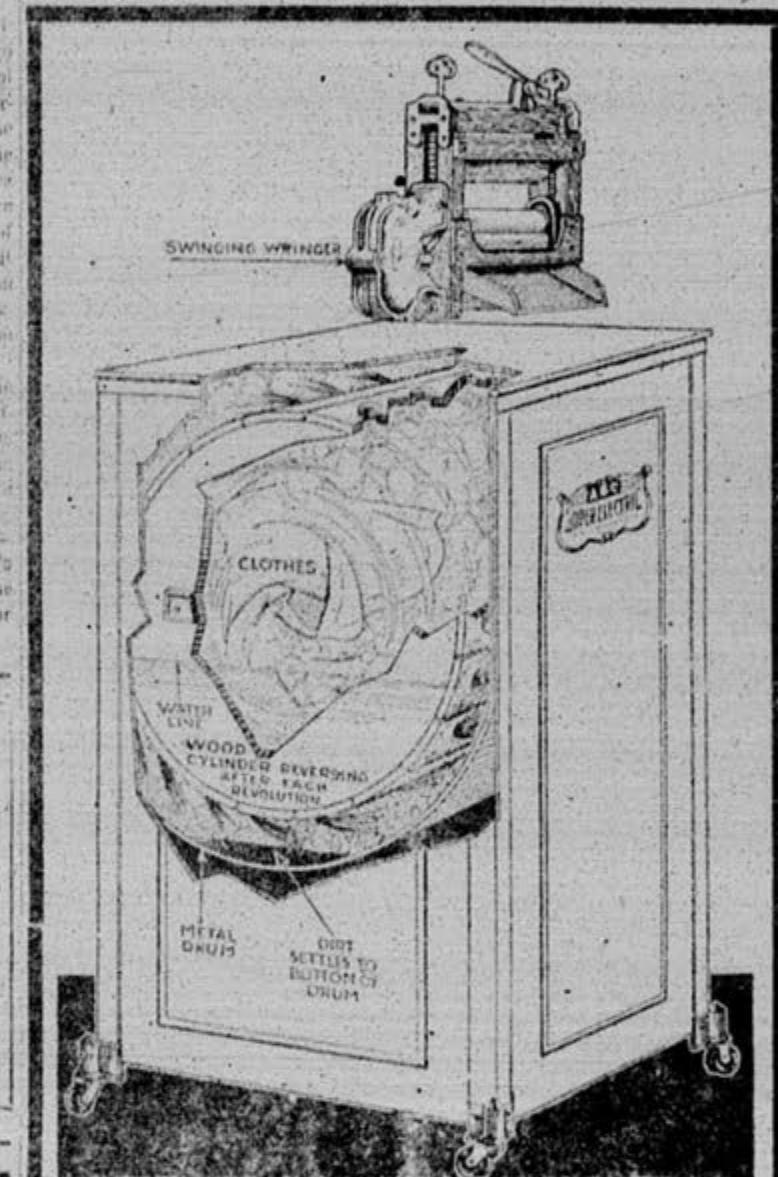
Come and See

our display of fine soaps for the complexion and bath—scented waters perfumes cold creams cosmetics manicure sets lotions hair tonics skin foods combs brushes sponges and the like.

WEST END DRUG STORE

1221 Ludington Street

Phone 157



You don't have to be from Missouri to be shown that the A B C excels all others.

Our words telling of the superiority of the A B C over others is but a shadow, an echo of the wonderful workmanship and durability of the machine.

To see it at work will more than satisfy you that our words of praise are full of weight and truth.

To let us send one to your home for free trial will convince you that the Washing Machine you are going to buy should be an A B C.

Economy Light Co.

1105 Ludington Street

Phone 277-W

WOOD

We are in a position where we can fill your orders for

Half Round and Butt
End Maple and Birch

Wood orders promptly if your request is made NOW.

Birds Eye Veneer Co.

TELEPHONE 810.

DOINGS OF THE DUFFS

TOM COULDN'T PASS THAT OPPORTUNITY

By ALLMAN



